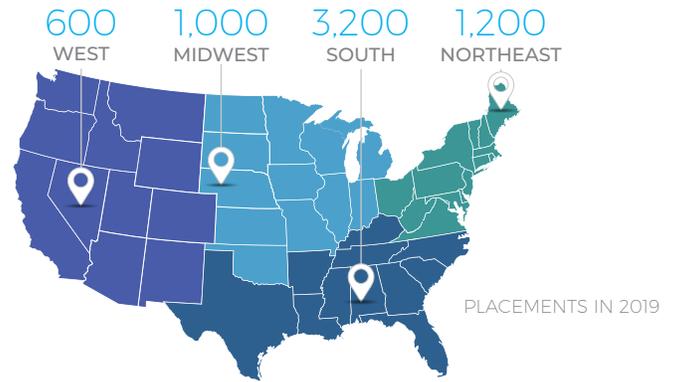


Finding talent is easy.

Getting the right skills is the hard part.

We deliver high-performing talent to harness the skills your company needs to power your bottom line.

We have the relationships that attract & retain the top IT talent to drive innovation and growth.



DevOps & Automation

Cloud Enablement

Risk & Security

Data Analytics & Insights

Enterprise Applications

Network & Infrastructure Operations



Boost Quality

- Discover talent others miss
- Skills validation with live coding & video monitoring
- Leverage our internal talent cloud pipeline

15%
HIRING RATIO



Drive Efficiency

- Leverage AI technology to pinpoint skills
- Rapid onboarding to fill seats faster
- Lower cost with centralized recruiting

7%
OR LESS ATTRITION



Power Success

- Engage talent with Consultant Care Program
- Maintain compliance & reduce risk
- Retain top consultants with competitive benefits package

35%
REDEPLOYMENT



Certified minority and woman-owned business

We know diverse talent and suppliers are key to our company, our economy, and our country.

Nina Vaca
Chairman & CEO

For 23 years, Pinnacle Group has helped drive growth at some of the world's most innovative companies. Solving talent problems is what we do. **It's in our DNA.**

We develop **STEM** talent

As an IT staffing industry leader, we ensure that the future of our industry has engaged future generations of talent by inspiring and actively developing STEM school-to-career pipelines.

Let us find your talent
pinnacle1.com

214-740-2424
sales@pinnacle1.com

PINNACLETALENT
SOLUTIONS

A division of Pinnacle Group

Finding talent is easy.

Getting the right skills is the hard part.

We deliver high-performing talent to harness the skills your company needs to power your bottom line.

We have the relationships that attract & retain the top IT talent to drive innovation and growth.

For 23 years, Pinnacle Group has helped drive growth at some of the world's most innovative companies. Solving talent problems is what we do.

It's in our DNA.

DevOps & Automation

Cloud Enablement

Risk & Security

Data Analytics & Insights

Enterprise Applications

Network & Infrastructure Operations



Boost Quality

- Discover talent others miss
- Skills validation with live coding & video monitoring

15%
HIRING RATIO



Drive Efficiency

- Leverage AI technology to pinpoint skills
- Rapid onboarding to fill seats faster

7%
OR LESS ATTRITION



Power Success

- Engage talent with Consultant Care Program
- Maintain compliance & reduce risk

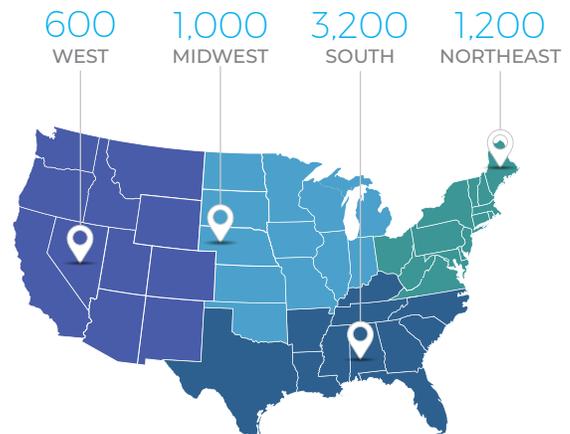
35%
REDEPLOYMENT

DON'T BE A STATISTIC

The tech talent shortage will cost U.S. companies **\$435.7 billion** as demand outpaces supply by 2030.

There is talent out there with the skills you need.
We know how to find it.

PLACEMENTS IN 2019



Let us find your talent
pinnacle1.com

☎ 214-740-2424
✉ sales@pinnacle1.com

PINNACLETALENT
S O L U T I O N S

A division of Pinnacle Group

Redefining Talent Acquisition



With unemployment rates at a historic low, easy access to candidate info via sites like LinkedIn, and a shrinking labor pool relative to positions - organizations are having a harder and harder time engaging with candidates and filling roles, let alone *finding the right candidate*.

Pinnacle Group's forward-thinking approach and continual investment in emerging technologies allows us to provide screened, vetted, and compliance checked candidates that are accurately matched to your roles.



Increase Team Productivity



Improve Your Talent Pipeline



Accelerate Timelines & Hire Rates



Improve Candidate Engagement



Find & Leverage Untapped Talent

Specialized Skillsets

- Development
- Project Management
- Network Security
- Network Infrastructure
- Cyber Security
- Big Data

Our agile approach to talent acquisition means you're selecting a partner that is aligned with your goals and drives the growth you need.

- Nationwide talent sourcing footprint
- Continual investment Recruitment Automation to improve
 - Candidate sourcing
 - Candidate engagement
 - Assessment, screening, and background checks
 - Interview scheduling
 - Applicant tracking
 - Candidate relationship management
 - Recruitment marketing
 - Candidate rediscovery, ranking, and redeployment
 - Reduction of sourcing bias
- Consultant Care Program

WE DIDN'T SIMPLY JOIN THE DIVERSITY MOVEMENT. WE'RE LEADING IT.

PINNACLE MSP

Pinnacle Group's philosophy and approach to diversity and inclusion is tightly woven into the fabric of our company. It begins with our founder and CEO, Nina Vaca, a leading advocate for minorities and women in business, both in the U.S. and globally. Pinnacle Group is passionate about building the communities we serve; we do this by creating relationships and opportunities for the next generation of minority and women-owned businesses, entrepreneurs, and future leaders. By leveraging these relationships, we develop strategies and solutions specific to our clients' needs that drive measurable results in their diversity and inclusion programs.



WE'RE INCUBATING A DIVERSE SUPPLIER BASE

In order to help our clients gain maximum benefit from their contingent labor programs, we actively seek out, mentor, and support new suppliers that are from underrepresented diversity categories.



DIVERSITY SPEND QUALIFICATION

Pinnacle Group is a 100% woman and minority owned business with no outside funding. Our clients enjoy the dual benefit of tier 1 diversity spend and an industry leading MSP experience.



BUILDING COMMUNITIES & BUSINESS LEADERS

From the day Pinnacle Group was founded we have passionately given back to our community, built new communities by empowering entrepreneurs, and mentored current and future industry leaders.

PINNACLE GROUP
WORKFORCE SOLUTIONS PROVIDER

5501 Lyndon B Johnson Freeway Dallas, TX 75240 | 214-740-2424 | pinnacle1.com



Strategic. Nimble. Adaptable.

MSP programs that deliver. It's in our DNA.

We're Pinnacle MSP, an award-winning solutions provider, delivering highly complex, compliant MSP programs to our clients for over a decade. The backbone of our success is driven by providing crazy good customer service.

We listen. We understand that both your needs, and the market, can change daily – not year over year – so we've built our program to adjust daily. Our nimble approach drives client success and we have the client testimonials as proof that our solutions work.



We're never satisfied with the status quo

We are always looking for innovations in the contingent labor space. Our job is to bring new ideas and solutions to our customers.



We learn your culture and values

We immerse ourselves in your culture and brand to leverage self-sourcing and talent pools, ensuring we identify candidates who are interested in working for your organization.



Dedicated teams of industry professionals

Our on-site teams are seasoned professionals from the staffing and human resources industries, ready to answer questions from suppliers, hiring managers, and stakeholders.



A program built with adaptability in mind

Because we've designed our platform to be adaptable we can identify areas for improvement and swiftly take action, allowing us to cut through red tape present in other models.



We make ourselves available. Always.

Our dedicated teams are always available and ensure that our customers, suppliers, and end users are taken care of in a timely manner.

Let us manage your talent

pinnacle1.com

 214-740-2424

 mspinquries@pinnacle1.com

PINNACLEMSP
GLOBAL SOLUTIONS

A division of Pinnacle Group

Services Procurement Done Right.

**Transforming SP programs from functional to impactful.
It's in our DNA.**

Pinnacle Group's Services Procurement management practice creates value across business lines by providing a management layer and visibility into your statement of work (SOW) process.



Tactical Buyer Support

Our operational teams review all SOWs and work orders and escalate and re-negotiate as needed. We look at legal terms & conditions, service level agreements, milestone management and volume discount tracking all with an eye on generating cost savings and driving efficiencies.

Our clients realize cost savings opportunities through a multi-faceted approach including improving supplier performance and transparency while enforcing increased ownership on payments that are tied to deliverables. Pinnacle Group's dedicated team of experts have decades of experience in transforming a functional program into one that is truly impactful. Additionally, being both WBE and NMSDC certified, our programs allow you to leverage a dual Tier 1/Tier 2 diversity strategy to take your supplier diversity program to the next level.



Steady State Business Operations Support

Pinnacle Group provides operational support to hiring managers and vendors who operate under SOWs at your organization. With a focus on metrics and actionable analysis, we provide useful insights to ensure reduced risk and transparency within your SOW process.



Named Resource Tracking

By creating an automated and systematic process to track all non-employees providing services within your organization, Pinnacle Group offers you the assurance that all compliance and provisioning standards are being met.

Transform your programs
pinnacle1.com

☎ 214-740-2424
✉ mspinquiries@pinnacle1.com

PINNACLEMSP
GLOBAL SOLUTIONS

A division of Pinnacle Group

We didn't simply join the diversity movement. We're leading it.

Our approach to diversity and inclusion is tightly woven into the fabric of our company. Our founder and CEO Nina Vaca is a leading advocate for minorities and women in business, both in the U.S. and globally. We are passionate about building the communities we serve; we do this by creating relationships and opportunities for the next generation of minority and women-owned businesses, entrepreneurs, and future leaders. Pinnacle Group develops strategies and solutions specific to our clients' needs that drive measurable results in their diversity & inclusion programs.



INCUBATING A DIVERSE SUPPLIER BASE

To gain maximum benefit from your contingent labor programs, we actively mentor and support new suppliers that are from underrepresented diversity categories.



DIVERSITY SPEND QUALIFICATION

We are a 100% woman and minority-owned business with no outside funding. Our clients enjoy the dual benefit of tier 1 diversity spend and an industry leading MSP experience.



BUILDING COMMUNITIES & BUSINESS LEADERS

We are dedicated to giving back to our community, empowering entrepreneurs, and connecting current and future industry leaders. It's in our DNA.



Speak to a solutions expert today

pinnacle1.com

✉ mary.martin@pinnacle1.com

PINNACLE MSP
GLOBAL SOLUTIONS

A division of Pinnacle Group



Supplier Diversity

PARTNERING TO SUPPORT YOUR TIER 2 GOALS

For 23 years, Pinnacle Group has provided an increasingly complex suite of workplace solutions to help some of the world's most innovative companies develop and highlight their supplier diversity programs. Pinnacle MSP develops customized strategies that increase and track all diversity classifications within your global labor, consultancy, and services spend categories – all aligned to your goals.



Supplier Mentorship

We actively engage with suppliers providing benchmarking, performance feedback, and share best practices for expansion and delivery improvement.



Supporting Growth

Pinnacle Group provides guidance in creating ecosystems of support for our diverse suppliers through aligning local chambers and councils to grow their footprint.



Diversity Advocate

As a woman and minority-owned firm, we leverage our years of experience to map, track, and develop diverse suppliers to enhance your diversity program.



Get started now
pinnacle1.com

☎ 214-740-2424
✉ strategicsolutions@pinnacle1.com

PINNACLE MSP
GLOBAL SOLUTIONS

A division of Pinnacle Group

Increased visibility. Accurate project tracking. Improved operational efficiency. **Talent Service Automation.**

Progata
TALENT PLATFORM

Quality of work, project cost, speed of delivery, project transparency, and accountability are some of the most common areas where internal and external client expectations are increasing. Meeting these growing expectations can help your business grow a loyal customer base and stay ahead of your competition as industries increasingly integrate Professional Services Automation (PSA).

Our platform, coupled with our 20 years of Talent Intelligent Services, is disrupting the PSA marketplace in what we're calling the great convergence of the PSA model and Total Talent Management – Talent Service Automation.

IMPLEMENTATION **BENEFITS**



**VISIBILITY TO SKILLS,
LOCATION, TITLE, AND
AVAILABILITY**



**IMPROVES RESOURCE
PLANNING AND
FORECASTING**



**EFFICIENTLY
MATCHES
SUPPLY AND DEMAND**

KEY INDUSTRY PERFORMANCE **INSIGHTS**

1.44 DAYS

**PROJECT STAFFING
TIME REDUCTION**

8.4%

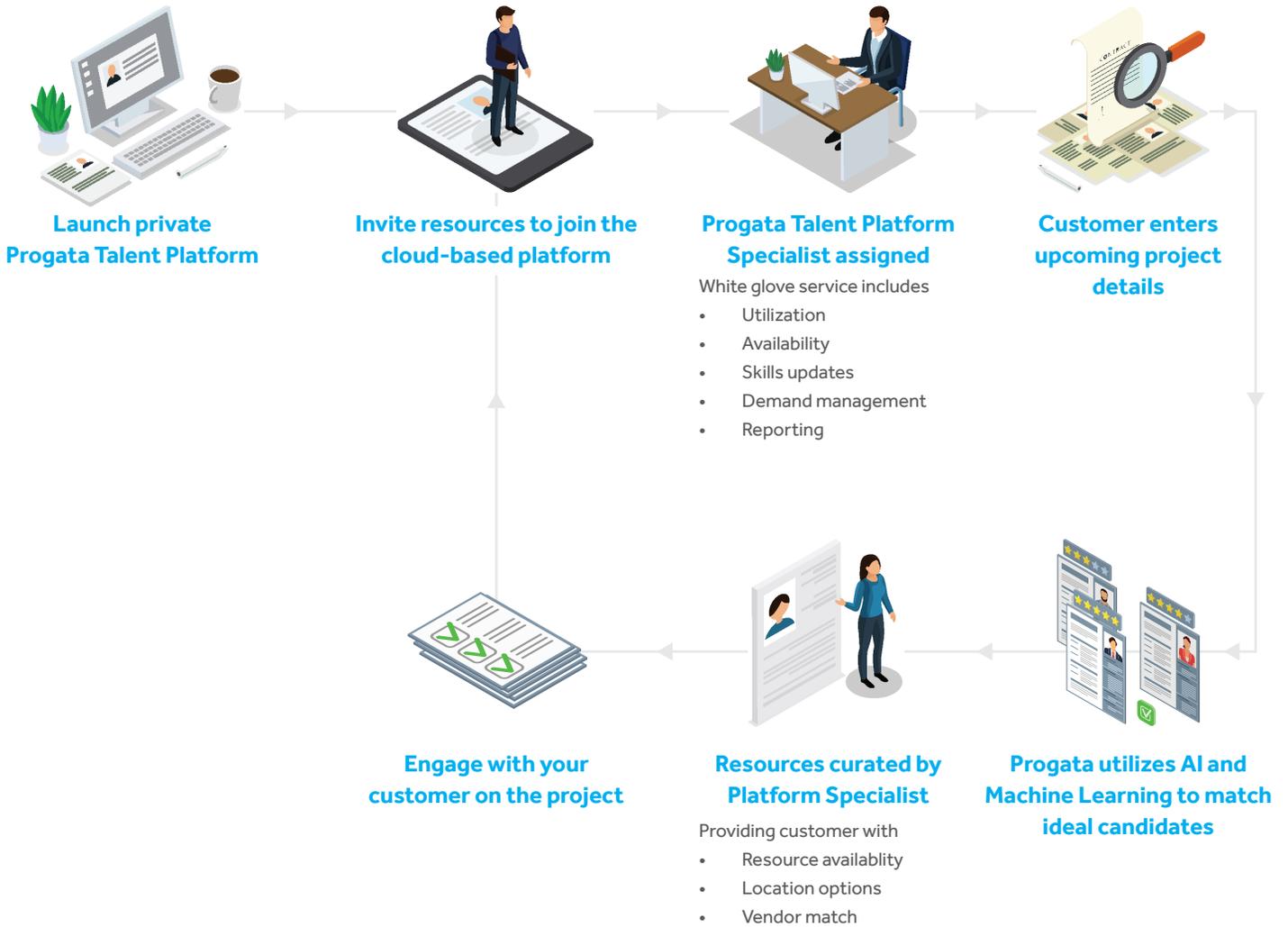
**IMPROVEMENT OF
ON-BUDGET PROJECT**

11%

**IMPROVED PROJECT PROFITABILITY
/ COST REDUCTION**

Source: Service Performance Insight, "2017 Professional Services Automation End-user Survey"

OPERATIONAL EXCELLENCE



PRICING DETAILS



YEARLY SITE LICENSE FEE



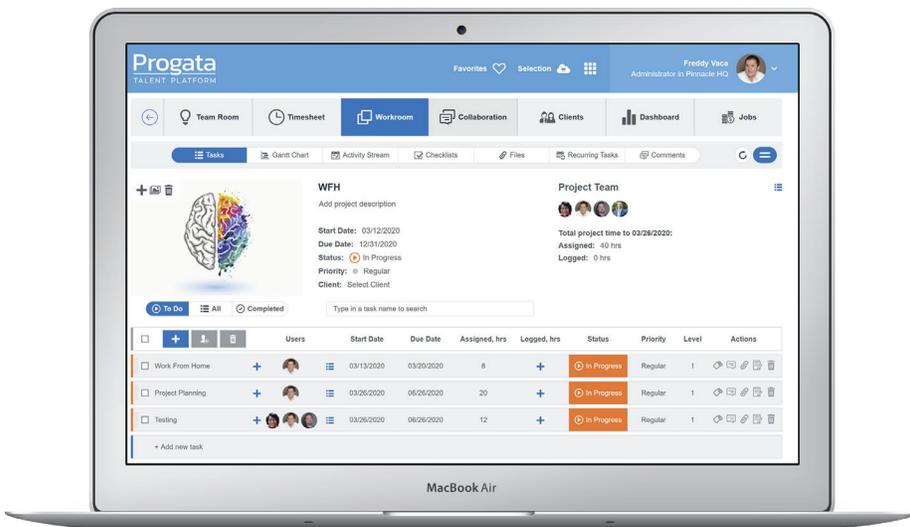
MONTHLY FEE FOR ACTIVE/ENGAGED HEADCOUNT



VENDOR FUNDED

Welcome to the new normal.

Progata Talent Platform has been designed from the ground up to optimize your internal and external distributed workforce by providing transparent, real-time work updates so you can make key decisions more effectively.



- 10-40% Increase in Productivity
- Real-time Workforce Monitoring
- Effective Outsourcing Management
- Reduce Labor Costs
- Increased Job Satisfaction
- Better Talent Retention
- Protection from Overbilling
- Know Exact Status & Cost of Projects
- Real-time Gantt Charts

Access your talent.
pinnacle1.com

☎ 214-740-2424
✉ sales@pinnacle1.com

Progata[®]
TALENT PLATFORM

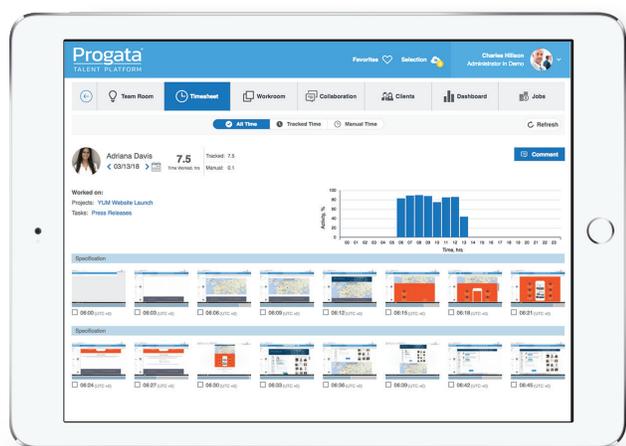
A division of Pinnacle Group

Trust but verified.

We've built in the tools to prevent workers from misidentifying work time, providing data for contractual enforcement with no additional investment or deployment on your end.

Experience a **15-40% productivity boost.**

Progata Talent Platform tracks only work-related activity. Workerst have the flexibility to identify work versus non-work time by utilizing the Progata desktop time tracker. No more work time wasted on social media, playing games, or binging on streaming video during the workday.



- A Fraud, Waste, and Abuse reduction solution
- Every Billed Hour Verifiable
- Save Millions - End Padded Invoices
- Cost of Compliance is Placed on Contractors
- Eliminates Non-Work Related Activities
- Know Exact Status and Cost of Projects
- Easy Coordination of Remote Workers

Access your talent.
pinnacle1.com

☎ 214-740-2424
✉ sales@pinnacle1.com

Progata[®]
TALENT PLATFORM

A division of Pinnacle Group

Work with purpose.

Our platform has been built from the ground up to tackle one of the largest challenges of a modern workforce — taking the guesswork out of managing the productivity of a distributed workforce.



Progata Talent Platform provides a holistic view of your teams, projects, and the tools needed to understand true productivity - because there's no standard 40 hour work week anymore.



- Track computer-based tasks
- Automatic work tracking
- Manage projects start/end dates
- Allocate hours and resources to projects
- Shift priorities dynamically
- Windows and MacOS Compatible

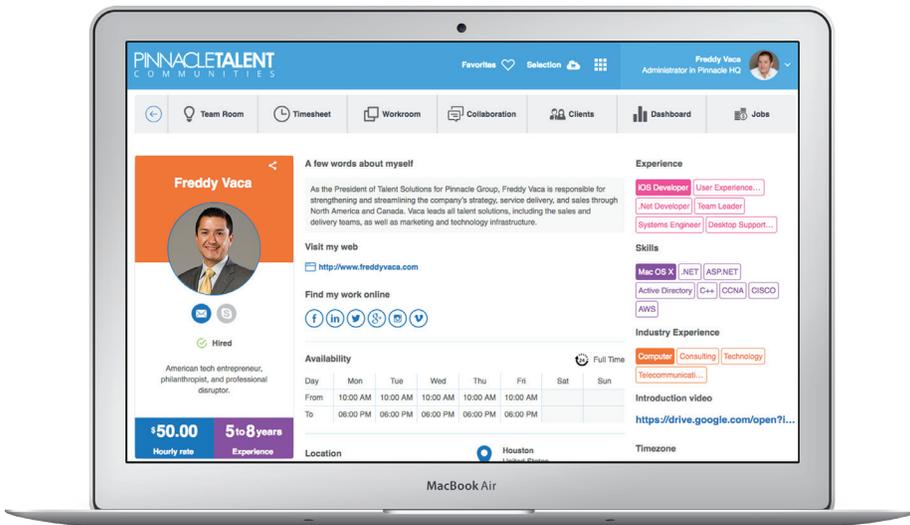
Access your talent.
pinnacle1.com

☎ 214-740-2424
✉ sales@pinnacle1.com

Progata[®]
TALENT PLATFORM
A division of Pinnacle Group

Your enterprise and workforce, optimized.

Pinnacle Talent Communities has been designed from the ground up to optimize your contingent workforce by providing transparent, real-time work updates so you can make key decisions more effectively.



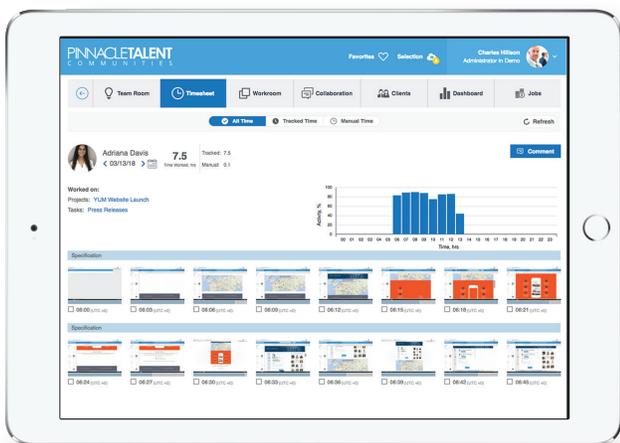
- 10-40% Increase in Productivity
- Real-time Workforce Monitoring
- Effective Outsourcing Management
- Reduce Labor Costs
- Increased Job Satisfaction
- Better Talent Retention
- Protection from Overbilling
- Know Exact Status & Cost of Projects
- Real-time Gantt Charts

Protection from overbilling built in.

We've built in protection from contractual overbilling, so there's no additional investment or deployment requirements needed on your end.

Experience a **15-40% productivity boost.**

Pinnacle Talent Communities records all work-related activity, with supporting screenshots taken every 3 minutes. No more work time wasted socializing on Facebook, playing computer games, or sending resumes.

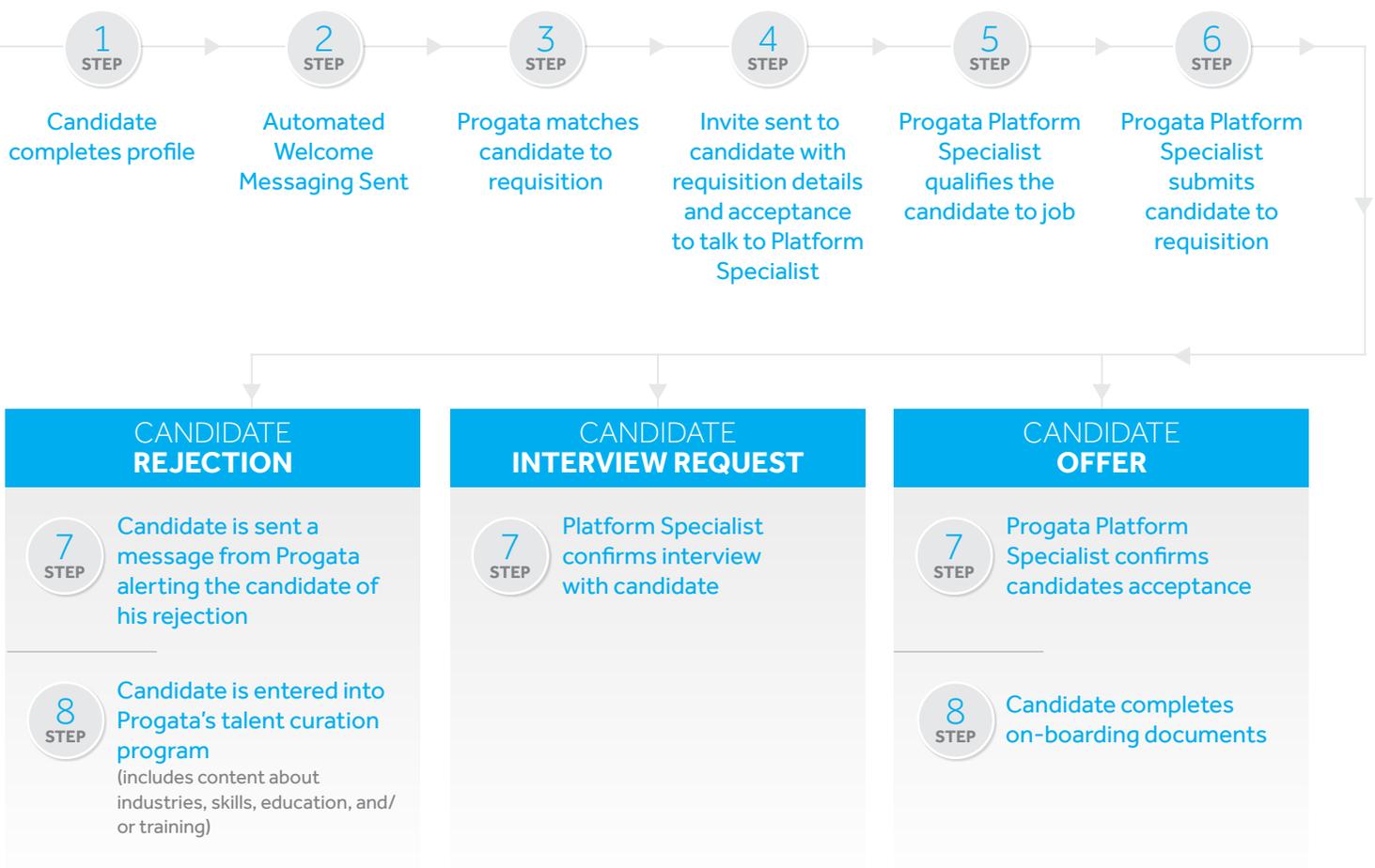


- ✓ A Fraud, Waste, and Abuse reduction solution
- ✓ Every Billed Hour Verifiable
- ✓ Save Millions - End Padded Invoices
- ✓ Cost of Compliance is Placed on Contractors
- ✓ Eliminates Non-Work Related Activities
- ✓ Know Exact Status and Cost of Projects
- ✓ Easy Coordination of Remote Workers

Maximizing your brand image through an improved candidate experience and curation process.

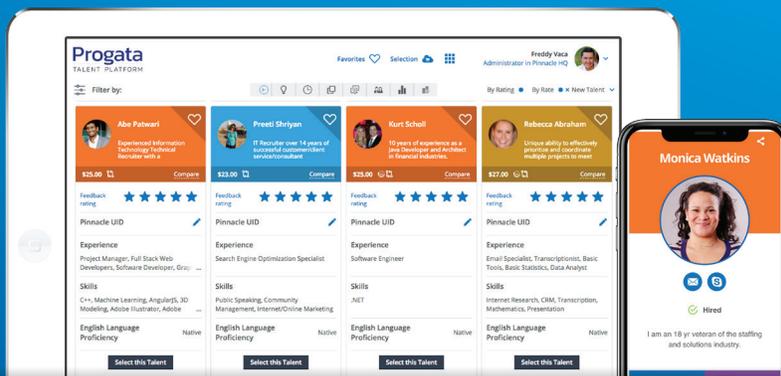
Progata TALENT PLATFORM

Progata Talent Platform offers a unique approach to improving the candidate experience composed of our talent curation program coupled with white-glove service to improve the perception of your brand while building a pool of highly-qualified talent aligned to your needs.



Leverage your brand exposure. Access untapped talent. Improve your candidate experience. **It's in our DNA.**

Progata
TALENT PLATFORM



In the estimated \$200B recruiting industry, one of HR's largest budget items is advertising positions - with over 40% of candidates never receiving any sort of response.

Drive growth with Progata Talent Platform and leverage your untapped human capital.



MAXIMIZE YOUR BRAND

There's many factors why candidates choose your company - leverage your untapped talent pool and maximize your brand exposure by offering applicants that weren't selected for a full-time role to join your private talent platform to be matched to contingent roles.



STAND-ALONE AT NO COST

We understand that organizations face several pressures and obstacles when dealing with VMS integrations, such as resource constraints and budget restrictions; Progata only need to be added to the contingent labor program (i.e. no integration or cost).



FLEXIBLE DATA SOURCES

Automatically match candidates to open jobs using our world-class machine learning search technology. Capable of indexing terabytes of data and billions of documents in seconds, Progata Talent Platform matches from multiple sources simultaneously - while taking skills, rates, and location into account.



DEDICATED ACCOUNT ADVISORS

A Progata Talent Platform Advisor is assigned to each account to grow registration/ members, hydrate the community, manage screening process, submission to VMS, offer, onboarding, and offboarding.